

Message Text

UNCLASSIFIED POSS DUPE

PAGE 01 CARACA 14506 152108Z
ACTION ARA-10

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UNCLAS CARACAS 14506

PASS TO OED/MEPD-JANICE PHILBRICK AND OIM-BREWER

E.O. 11652: N/A
TAGS: BENC; VE
SUBJ: MAJOR PROJECT: PREFABRICATED HOUSING PLANT

REF: CARACAS 12467

1. PROJECT NAME: CORAVESA (CORPORACION HABITACIONAL DE VENEZUELA S.A.) HOUSING PLANT.

2. BRIEF DESCRIPTION: CORAVESA, A PRIVATE COMPANY, IS CURRENTLY IMPORTING LOW-COST, PREFABRICATED, WOODEN HOUSES FROM CHILE. THE COMPANY NOW WISHES TO CONSTRUCT THE UNITS IN VENEZUELA AND HAS PLANS TO PRODUCE 12,000 PREFABRICATED HOUSES PER YEAR. FACTORY WILL REQUIRE: SPECIALLY TREATED WOOD AND WOOD MODULES, PLASTIC FORMING MACHINERY, LAMINATING EQUIPMENT. CORAVESA IS ESPECIALLY INTERESTED IN INVESTIGATING THE USE OF LOW-COST, LOW-MAINTENANCE PLASTIC PARTS IN THE CONSTRUCTION OF THESE HOUSES WHICH WILL BE USED IN GOVERNMENT PUBLIC HOUSING PROGRAMS.

3. EXECUTING AGENCY/PROJECT MANAGER:
GEZA GOCSMAN K.
VICE PRESIDENTE EJECUTIVO
CORPORACION HABITACIONAL DE VENEZUELA, S.A.
AVENIDA UNIVERSIDAD, PERICO A MONROY
EDIFICIO IRUSA, PISO 10, OFICINA 101
CARACAS, VENEZUELA
TELEPHONE: 572-32-33

4. STATUS OF PROJECT/BID DATES: INTERESTED SUPPLIERS SHOULD
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PAGE 02 CARACA 14506 152108Z

CONTACT MR. GOCSMAN ASAP WITH INFORMATION ON PRODUCTS AND TECHNOLOGY.

5. ESTIMATED PROJECT COST: N/A.

6. COMPETITIVE FACTORS: MR. GOCSMAN HAS DISCUSSED PROJECT WITH U.S. FIRM, KOPPERS, WHICH PRESENTLY HAS QUALITY CONTROL CONTRACT WITH CHILEAN SUPPLIER OF IMPORTED WOODEN HOUSES. HE IS ALSO INTERESTED IN A WOOD TREATMENT PROCESS DEVELOPED BY MONSANTO. HE HAS VERY POSITIVE ATTITUDE TOWARD U.S. TECHNOLOGY IN GENERAL AND WOULD WELCOME ALL INFORMATION, ESPECIALLY IN PLASTICS FIELD. EMBASSY HAS GIVEN GOCSMAN COPY OF MATERIALS SYSTEMS CORPORATION BROCHURE.
VAKY

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Message Attributes

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Margaret P. Grafeld
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04 MAY 2006

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